1. Delivered scripted sales talks to customers reached via manual and automatic dialing systems.
2. Set up appointments with interested customers according to schedule availability.
3. Performed cold calling and outreach to build sales pipeline.
4. Made average of [Number] outbound and inbound calls per day.
5. Established excellent sales ability and strong interpersonal skills with confident and persuasive approach.
6. Opened new accounts and documented personal, demographic and payment information in system.
7. Attained $[Number] in sales targets on monthly basis.
8. Overcame objections using friendly, persuasive strategies.
9. Explained product prices and packages as well as answered questions and addressed concerns of customers.
10. Generated minimum of [Number] new leads each day
11. Managed team of [number] employees, overseeing hiring, training, and professional growth of employees.
12. Completed minor preventative maintenance and mechanical repairs on equipment.
13. Provided information about available products and services including membership details and purchase advantages.
14. Used coordination and planning skills to achieve results according to schedule.
15. Delivered exceptional level of service to each customer by listening to concerns and answering questions.
16. Completed [task] to ensure compliance with relevant [type] regulations.
17. Developed team communications and information for meetings.
18. Handled [number] calls per [timeframe] to address customer inquiries and concerns.
19. Monitored all company inventory to ensure stock levels and databases were updated.
20. Participated in continuous improvement by generating suggestions, engaging in problem-solving activities to support teamwork.